

A guide for Medium size Businesses by Microsoft's Accredited Partner



Adopting AI-powered cloud technology

Growing faster with
Microsoft Dynamics 365 Business Central





Dynamics 365
Business Central
now with AI Capabilities,
offers you enterprise
sophistication in an SMB
package.

Integrating seamlessly with the familiar Microsoft 365 ecosystem—including Outlook, Teams, and Excel—provides all the benefits of a unified platform

Now with robust features for real-time reporting, AI-powered insights through Copilot, and unparalleled scalability, Business Central enables growing organizations to access sophisticated capabilities and move beyond basic accounting software to more informed, data-driven strategies that secure sustainable growth.



Our experts can work with your team to transform and grow your business by tailoring Dynamics 365 Business Central to meet your needs today and for years to come.

Increase financial visibility and performance.

Accelerate financial close, improve forecasting, and get timely metrics to enhance financial performance.

Finish projects on time and on budget.

Complete projects successfully and profitability with planning, resourcing, tracking, costing, billing, accounting, and timely intelligence.

Boost sales and improve customer service.

Improve the customer experience by managing the entire sales process within Outlook and delivering better outcomes with connected service operations.

Meet your sustainability goals.

Track and report greenhouse gas emissions with ease and accuracy to manage your environmental impact.

Optimize inventory and supply chain management.

Deliver products on time and adapt to changing business models with visibility across purchasing, manufacturing, inventory, and warehouses.

AI Capabilities

AI will become soon the ultimate tool on how businesses find new ways to stay ahead of the competition.

71% of medium-sized business (SMB) leaders believe AI adoption is critical.

61% is unsure on how to how to design their AI implementation.¹

For organizations to thrive today, they will need an AI-powered cloud-based business management solution that enables them to transform operations and connect their team in a single application that:

- streamlines manual processes.
- connects teams in a unified solution.
- keeps pace with evolving needs.

1. "Workers worldwide are embracing AI, especially in small and medium-sized businesses," Microsoft.



Modernize your tech stack and outpace your competitors with a cloud solution featuring built-in AI capabilities.

Connect finance, sales, service, and operations and automate daily processes with AI, allowing you to operate as a forward-thinking business that achieves more and scales up without compromise.

BlueStream
S O L U T I O N S

As a cloud adoption and transition partner, BlueStream has the expertise to align your finance, sales, service, and operations teams and help you turn your vision into an AI implementation.

2. "The Total Economic Impact™ of Microsoft Dynamics 365 Business Central," A commissioned study conducted by Forrester Consulting. Results are from a composite organization based on interviewed customers.

45,000+

growing businesses are already benefitting from Dynamics 365 Business Central.

172% ROI in three years²

Up to 18% increase in productivity²

25,000 euros savings in avoided third-party fees annually²

Microsoft Dynamics 365 Business Central



Microsoft 365



Developer tools



Power Platform



Microsoft Azure



Identity, security, management, and compliance

Dynamics 365 Business Central offers a fully integrated, AI-powered stack

Dynamics 365 Business Central is built on the world's most trusted and comprehensive cloud and offers you the ability to:

- **Work with the Microsoft applications** you use and know.
- Take advantage of built-in AI and **gain continuous insights that accelerates decision-making.**
- **Access everything through a unified system.**
- **Scale confidently** as your business grows and evolves.



The power of AI in Business Central

Copilot and the agentic ecosystem



Realize more value

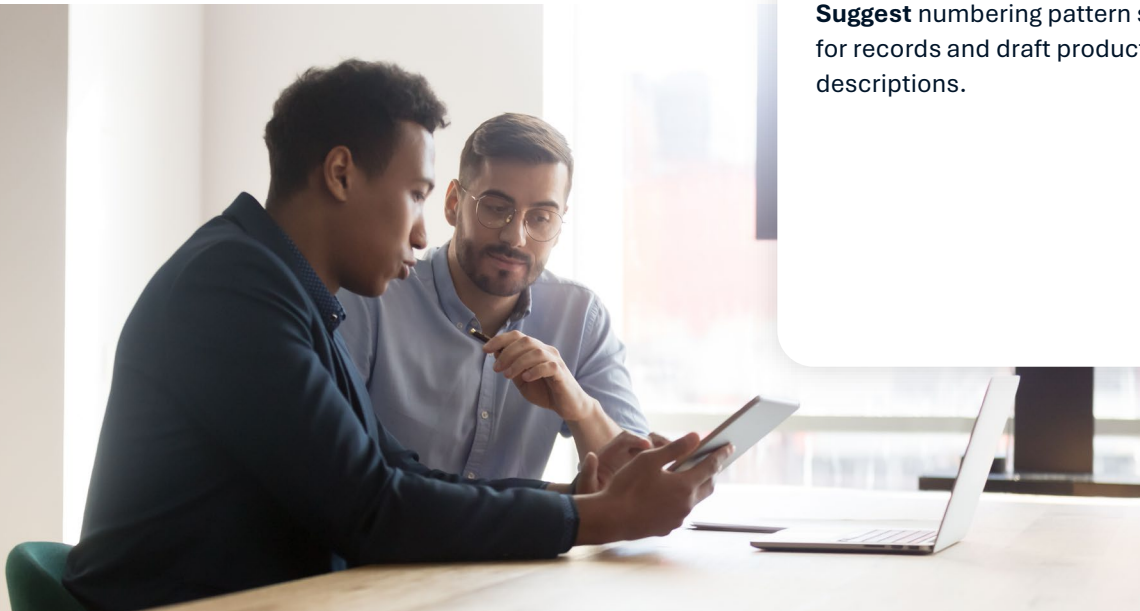
Whether your business is in the early stages of AI adoption or ready to further integrate AI into your company's processes, Business Central offers the AI capabilities to meet you at every AI maturity phase.

Copilot capabilities in Business Central offer three levels of AI capabilities to meet you where you are:

- **Copilot in Business Central:** Enhance personal productivity.
- **Agents:** Improve business productivity with prebuilt and custom agents.
- **Copilot extended:** Connect to the workflows and AI tools in the applications you use every day, and build synergies to save time and uncover new insights.

What Copilot in Business Central can do for you

The Copilot and agentic ecosystem is designed to get you started with AI and scale to meet your business needs.



Use Copilot in Business Central to:

Guide and explain concepts to help you learn new skills.

Find and locate records, pages, and matching products based on natural language inquiries or similar products.

Compare bank statements and incoming e-documents for reconciliation.

Analyze and organize data to help you get to insights faster.

Suggest numbering pattern setup for records and draft product descriptions.

Take automation further with agents built for Business Central.

Sales Order Taker*

- Communicates with customers.
- Interprets customer requests.
- Send quotes.

Payables Agent*

- Receives vendor invoices.
- Captures invoice information.
- Registers invoices according to company policy, preference, and history.

Any individual, regardless of skill level, can build their own agent to create automated workflows that enable them to work smarter.

Seamlessly connect Business Central and Microsoft 365 while harnessing the power of Copilot.

Collaborate in the apps you already use like Outlook, Excel, and Teams.

Stay in the flow of work by accessing the data in the tools you prefer without switching applications.

Work between apps with greater continuity guided by AI to get help drafting emails, summarizing information, and more.

Build your own agents in Microsoft Copilot Studio to optimize business processes and enhance productivity.

Microsoft



Transition Checklist

Our expert guidance during the decision-making, planning, and execution stages of the cloud migration process not only minimizes potential downtime but also ensures your employees adapt to Dynamics 365 Business Central quickly and with ease.

Use this checklist to help plan for success:

Set up an initial consultation with us

Our experts will meet with you to understand your challenges, goals, and current solutions and how to modernize and optimize your business best.

Analyze the IT ecosystem.

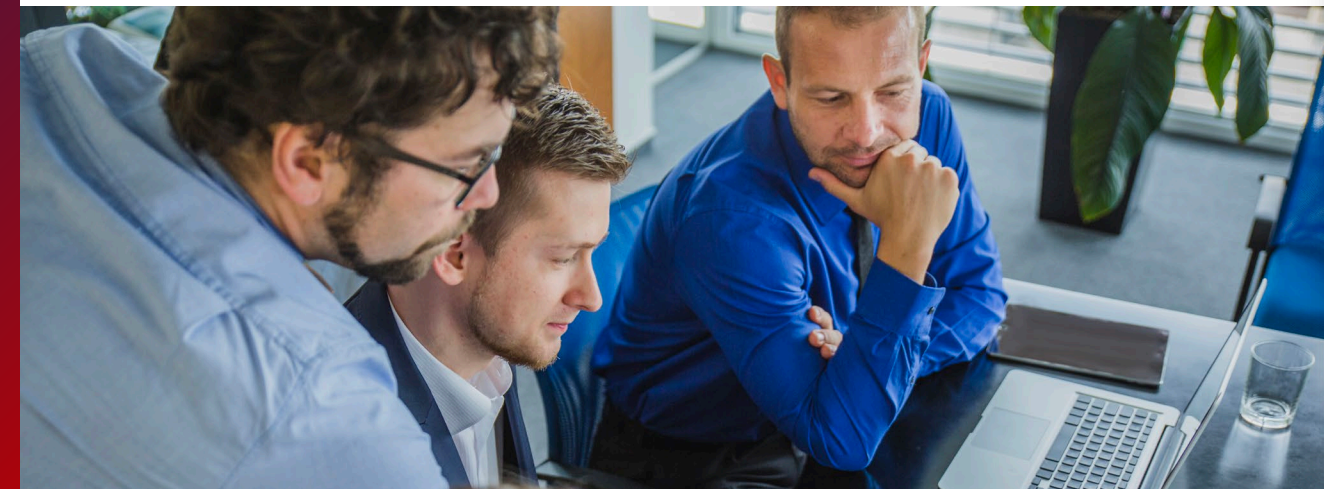
We will work with your IT team and business leaders to document existing IT infrastructure and apps, including dependencies, security needs, usage, and the business content for each app.

Define and prioritize.

Identify the business platforms you want to address and the outcomes you aim to achieve in detail. Outline the benefits that can impact the entire organization.

Plan migration.

We will create a comprehensive plan for which apps to migrate, how, and in what order to avoid business disruptions. We can also outline the total cost of ownership of the proposed plan and get buy-in from additional company leadership.



Are you ready to...



Adapt faster

Transform business operations with the security, flexibility, and scalability of a Microsoft Cloud solution that grows with your business.



Work smarter

Empower people with Copilot capabilities and connectivity to Microsoft 365 so your team can be more productive, collaborative, and effective.



Perform better

Access guided workflows and timely data that drives continuous process optimization, accelerates financial close, and improves decision-making.

Take the next steps with **BlueStream**

S O L U T I O N S



Take the next steps with **BlueStream** S O L U T I O N S

We are committed to supporting you navigate the Cloud and AI landscape.

We can advise you and **complete an AI readiness assessment to put together a comprehensive deployment plan** based on your current state and future needs. **We can also offer ongoing adoption and change management support** to train your employees on how to get started and maximize their usage of Copilot in Business Central.

Contact us to get started today.

Give Us a Call : +30 2310 47 42 96 and plan an assessment

Key Facts

Established in 2008, BlueStream Solutions is a Byte Subsidiary with HQs in Thessaloniki & offices in Athens. The company operates across the Greek Region offering, as a **Managed Services Provider**, on-premise & multi-cloud infrastructure, Customized & comprehensive services.

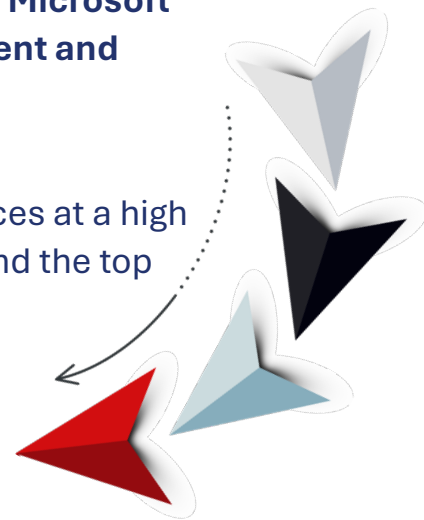
BlueStream is today among the top **cloud migration providers**.



One of the fastest Microsoft Growing Partners, BlueStream is validated with the Infrastructure & Database Migration on Microsoft Azure, Identity Access Management, Teamwork Deployment and Cloud Security Microsoft Advanced Specializations.

The company's long commitment to offering Microsoft Services at a high level is reflected by the level of experience we have gained and the top specializations that we have been accredited with.

Our Teams are waiting to assist you!

Interested? +30 2310 47 42 96 - plan an assessment today



 <p>Security</p> <p>Specialist Identity and Access Management</p>	 <p>Security</p> <p>Specialist Cloud Security</p>
 <p>Infrastructure Azure</p> <p>Specialist Networking Services</p>	 <p>Security</p> <p>Specialist Threat Protection</p>
 <p>Infrastructure Azure</p> <p>Specialist Infra and Database Migration</p>	 <p>Infrastructure Azure</p> <p>Specialist Azure Virtual Desktop</p>